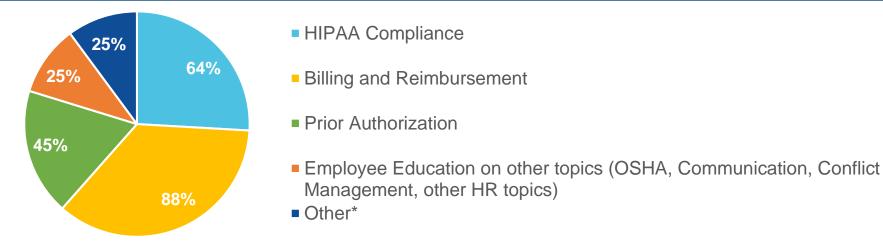


## SNAP SURVEY: MANAGEMENT SERVICES

HEALTHCARE BUSINESS MANAGEMENT ASSOCIATION

## Question 1: Client Staff Training Offered



### \*OTHER

- Appeal, KPI & Provider Contracting
- Billion system front end navigation
- Coding and business valuations
- Coding, contracting, population health
- Coding, credentialing, transcription, and GeeseMed EHR service
- Compliance, coding, insurance specific issues, CMS issues

- Credentialing
- Documentation
- Eligibility
- Emergency Preparedness
- HIPAA Security, Billing Compliance
- How to document E/M
- IT
- MIPS/MACRA training and consulting
- Office Workflow, Physician Recruiting, Care GAP Analysis

- Practice Business office management
- Product training
- RCM roles & responsibilities (client vs. RCM partner)
- Risk adjustment coding, billing/enrollment application training
- Strategic Planning

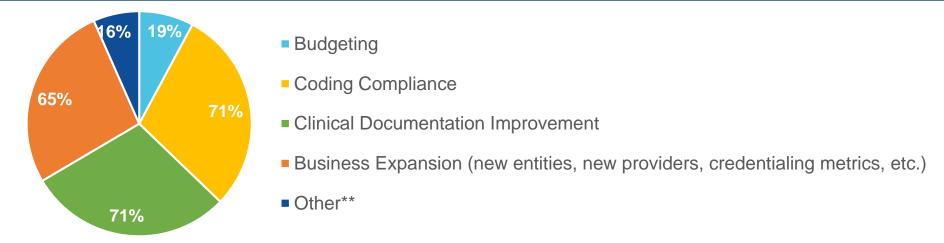
This HBMA Snap Survey was conducted in January 2019 and represents feedback from 95 HBMA member respondents.



# SNAP SURVEY: MANAGEMENT SERVICES

HEALTHCARE BUSINESS MANAGEMENT ASSOCIATION

## Question 2: Provider/Client Training Offered



### \*\*OTHER

- Billing Services
- Changes in the CMS Health Care System
- Compliance Risk Plan development
- Efficiency Technologies
- General business laws on payroll, hiring, leave of absence

- IT
- MIPS, RVU analysis, Practice analytics
- most back office activities
- New equipment ROI analysis
- New reimbursable services each year.
- Practice management
- Social Media, Marketing

This HBMA Snap Survey was conducted in January 2019 and represents feedback from 95 HBMA member respondents.